

# EUFEMIO PEREZ

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## PROFESSIONAL SUMMARY

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Distinguished professional with a dynamic background in project management, complemented by a robust skill set across Voice/Data Networking, Access Control, Camera Systems, PA Systems, Lockdown, and Active Shooter System Installations, as well as Structured Cabling. Adept at seamlessly integrating diverse systems, I bring a proactive approach to team-driven goal attainment. Recognized for consistently delivering projects ahead of schedule, I possess a proven track record in optimizing profit margins through meticulous labor-hour management and adept resolution of operational challenges. My comprehensive programming proficiency reduces reliance on outsourcing, enhancing overall cost-efficiency. Guided by a customer-centric ethos, I am committed to delivering unparalleled service and fostering enduring client relationships, resulting in elevated satisfaction metrics. With a wealth of experience thriving within fast-paced environments, I offer a potent fusion of organizational, technical, and interpersonal acumen, ideally positioned to excel in demanding fields.

Experience overseeing enterprise-level security integration projects for Fortune 500 companies. Skilled in managing complex installations of video surveillance, access control, and integrated security systems from planning through commissioning. Known for strong client relationship management, technical expertise, and a proven ability to deliver projects safely, on time, and within budget. Experienced collaborating with leading construction firms to ensure compliance with strict safety and regulatory requirements.

## CORE COMPETENCIES

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- Security Systems Integration (Video & Access Control)
- Project Planning
- Client & Stakeholder Management
- Vendor & Subcontractor Coordination
- Technical Programming & Commissioning
- Risk Assessment & Site Surveys
- Documentation & Closeout Management
- Cross-Platform Project Management
- Voice/Data Networking
- Access Control & Camera Systems
- PA Systems & Lockdown Solutions
- Active Shooter System Installations
- Structured Cabling Expertise
- Proactive Team Leadership
- Operational Efficiency Enhancement
- Programming Proficiency
- Client-Centric Relationship Building
- Fast-Paced Environment Adaptability

## CAREER HISTORY

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## **Peace of Mind Technologies, New York, NY 2025 - Present**

### *Project Manager*

- Direct high-profile electronic security and life-safety projects for enterprise and institutional clients including The United Nations, where I had the pleasure of project managing four floors of card access and cameras.
- Serve as Lead Project Manager for corporate-wide video security uplift initiatives with strict timeline and compliance requirements.
- Oversee the full project lifecycle including budgeting, procurement coordination, scheduling, subcontractor management, client reporting, and executive-level communication.
- Manage deployment and integration of enterprise-grade camera servers, NVR infrastructure, IP-based video systems, and card access control platforms.
- Conduct site surveys, technical assessments, and pre-construction planning in coordination with major construction firms including Turner Construction and Clune Construction.
- Certified in LenelS2 OnGuard, Genetec Security Center Omnicast, and Genetec Security Center Synergis, with OSHA 10, OSHA 30, and New York SST compliance.

## **Security Control Integrators, Pine Brook, NJ 2024 - 2025**

### *Project Manager*

- Directed high-profile projects for Fortune 500 clients, including JPMorgan Chase, Prudential, Square Point, Verifone, and others.
- Served as Lead Project Manager on JPMorgan Chase branch and Corporate video security uplift projects, ensuring seamless deployment across multiple locations.
- Attained certifications in LenelS2 OnGuard, Genetec Security Center Omnicast (Video), and Genetec Security Center Synergis (Access Control) to provide direct programming and commissioning support.
- Oversaw deployment of camera servers/NVRs and enterprise card access systems, ensuring full functionality and integration.
- Conducted site surveys, coordinated with construction firms (Turner, Clune, etc.), and enforced compliance with OSHA 10, OSHA 30, and NY SST safety standards.
- Managed project schedules and subcontractor activities to achieve on-time, within-budget delivery.
- Maintained strong client relationships, serving as the primary point of contact throughout the project lifecycle.
- Successfully managed enterprise security projects across multiple states.
- Implemented standardized project management processes that improved communication during installation, utilizing Teams and OneDrive shared folders.

## **Gemba Security Solutions, Warwick, NY 2020 - 2024**

### *Operations Manager*

Effectively orchestrated end-to-end management of a spectrum of installations, varying from small to large scale, across a diverse range of cross-platform solutions. Led project management and programming efforts for camera installations of varying sizes, card access systems, PA installations, hosted phone system implementations, as well as lockdown and active shooter solutions.

Upon joining Gemba, spearheaded the implementation of Microsoft Teams, a Hosted Phone system, and integrated a CRM system named Tigerpaw. In the inaugural year, played a pivotal role in achieving a two-fold expansion of the business, followed by an impressive tripling of the company's profits in the subsequent year. Through the introduction of streamlined processes and optimized procedures, significantly enhanced Gemba's operational efficiency.

## **TDNYC, Secaucus, NJ 2014 - 2020**

### *Project / Service Manager*

Responsible for managing small, medium to large installations of many cross-platform communications solutions involving servers, switches and routers, cabling, and cameras. Provided troubleshooting expertise for any voice network related issue. Managed vendor and client relationships for all technical projects. Supported Avaya/Toshiba/Hosted PBX's and voice processing servers, including those running in a virtual environment using VMware.

- Coordinated and managed local vendors throughout the United States for installations and service of phone systems, cameras, voice and data cabling, card access, POS, and managed services.
- Serviced and installed voice and data circuits, MPLS, for national accounts.
- Managed implementation of Cisco network backbone nationwide; layer 3 switches, routers, and access points.
- Created accounts, generated, and applied VMware licensing to virtual servers.
- Spun up virtual servers using images where needed.
- Worked with Toshiba, Avaya, Polycom, and Cisco to keep all hardware and software maintenance up to date and upgraded to the latest version.
- Worked in a team to prepare the network for multi-site voice installs.
- Programmed complex multi-site voice networks with centralized voice processing.
- Worked with hosted providers to design, program, and implement hosted voice and data solutions.
- Procured equipment for voice or data installations, creating purchase orders and ordering all equipment necessary for the project.
- Bench tested all servers, routers, switches, and phones; assured all phones were upgraded to the latest version and tested before deployment.
- Upgraded remote sites via MPLS/VPN or point to point.
- Worked with all levels of management and executives to complete projects and assist with specific requests.
- Assisted the sales team in designing and upselling voice solutions.
- Programmed hosted phone systems via the hosted portal.
- Programmed and installed the Polycom family of hosted phones: VVX300, VVX400, CNF7000 series.
- Trained technicians on programming hybrid and full IP PBX's: Toshiba, Avaya, Hosted.
- Assisted technicians remotely via GoToAssist or TeamViewer by taking over their PCs.
- Managed the service department before being promoted to Project Manager, responsible for the daily schedule, dispatching technicians, and managing service orders using Tigerpaw.
- Created purchase orders and ordered equipment from vendors, negotiating pricing and shipping fees.
- Introduced weekly project meetings, a dress code, and service procedures for the technicians.
- Read floor plans to determine voice/data drop locations.
- Created Visio diagrams for voice/data equipment.
- Coordinated installs of voice and data circuits, PRI's, T1's, MPLS, and SIP with carriers.

### **ISGMetro, Denville, NJ 2007 - 2014**

#### *Installations / Service Manager*

Responsible for all installations, from design to programming, installation, and training. Managed all installs and technicians, and managed all service calls and technician dispatch. Designed, programmed, installed, managed, and maintained the family of Toshiba and Avaya voice product lines, from hybrid PBX systems to full VoIP

systems running VMware and switches. Provided design, programming, implementation, training, service, sales engineering, and troubleshooting expertise for any voice network related issue.

- Implemented multi-site VoIP solutions from NY to California, China, India, the Bahamas, and other locations.
- Coordinated installs of voice and data circuits, PRI's, T1's, MPLS, and SIP.
- Implemented large phone systems with 300 to 400 users, sometimes spread over multiple floors, multiple sites, or across multiple states and countries.
- Maintained documentation on each aspect of the project to ensure all aspects were completed on time.
- Relocated all HQ1 data center equipment to HQ2, working with all divisions of IT to coordinate the move.
- Enabled Quality of Service (QoS) in the phone system and worked with the IT vendor to implement it on the data network in a full VoIP environment to prioritize voice traffic.
- Programmed and installed Toshiba ACD for call centers.
- Created documentation for both policies and procedures.

#### **N.B.S. Network Billing Systems / Interconnect Services Group, Wayne, NJ 2005 - 2007**

##### *Lead Tech*

Spearheaded the programming, installation, and servicing of advanced Toshiba and Telrad phone systems, delivering seamless communication solutions across multiple sites.

- Coordinated end-to-end installations of Toshiba and Telrad PBX systems, ensuring timely and precise deployment.
- Programmed and maintained Toshiba and Telrad hybrid phone systems, optimizing performance and reliability.
- Interpreted complex floor plans to execute accurate wiring layouts and system placements.
- Installed, terminated, labeled, and tested structured cabling, including Cat 3/5e/6/25/50/100-pair and fiber optic networks.
- Collaborated with management to successfully implement the NBS hosted phone system, enhancing enterprise-wide communication capabilities.

#### **Compu Phone Voice and Data, Brooklyn, NY 1999 - 2005**

##### *Installations Tech*

Responsible for installations and service of Toshiba phone systems.

- Installed and serviced Toshiba phone systems.
- Read floor plans for large wiring jobs.
- Installed, terminated, labeled, and tested Cat 3/5e/6/25/50/100-pair cabling.

## **PROFESSIONAL DEVELOPMENT**

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- List of certifications can be found at [Eufemioperez.com](http://Eufemioperez.com)
- List of references and recommendations can be found at [linkedin.com/in/eufemio](https://www.linkedin.com/in/eufemio)

## **NETWORKING / VOICE**

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- Hosted PBX using Cisco POE switches and routers
- Avaya Hybrid PBX system
- Avaya Full IP systems, Server edition
- Toshiba Hybrid PBX systems

- Toshiba Full IPEdge systems (VMware)